EVES Northland Market Update



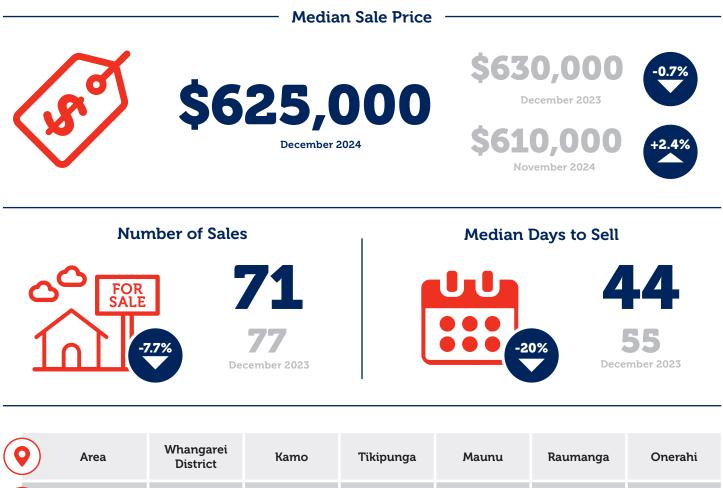
Regional Commentary

"First home buyers and owner-occupiers were Northland's most active buyer groups for December.

Vendor expectations were realistic, with more open to lower offers for their property that they weren't entertaining before. Attendance at open homes varied around the region, with some very popular for the first two weeks of the month. Auction room activity also varied, with some recording good numbers, while other auction sessions had a majority passed in and low attendance. Lack of buyer urgency, fear of overpaying, buyer confidence, and job security concerns influenced market sentiment. Local agents predict that in the next few months, they could see a flurry of listings and buyers emerging to make transactions."

Jen Baird

REINZ CEO



Median Sale Price	\$725,000	\$756,000	\$600,000	\$745,000	\$416,500	\$645,000
Number of Sales	123	15	6	10	4	57
Median Days to Sell	47	46	22	46	39.5	57

*Statistical Information Derived from The Real Estate Institute of New Zealand. Realty Services Ltd/EVES Realty Ltd and any contractor/employee is merely passing over the information. We cannot guarantee its accuracy and reliability as we have not checked, audited or reviewed the information and all intending purchasers are advised to conduct their own due diligence investigation into the same. To the maximum extent permitted by law Realty Services Ltd/EVES Realty Ltd and its contractors/employees do not accept any responsibility to any person for the accuracy of the information herein.

